

Our Alumni			
PDGM			
Names	Designation	Company Name	Location
<b>Bindu M Nair</b>	Senior Vice President Marketing, Distribution	JioStar TV	Mumbai
<b>Bersad Garda</b>	Vice President – Finance	Deutsche Bank	Mumbai
<b>Varsha Gore</b>	Vice President – International Wealth Management Technology	Morgan Stanley	Mumbai
<b>Vijay Vaidyanathan</b>	Group Head-Key Alliances	HDFC Life	Mumbai
<b>Siddharth Shah</b>	Director	Nuvama Group	Mumbai
<b>Nikhil Warriar</b>	Executive Director	Saptagiri Packaging Pvt. Ltd.	Mumbai
Pharma			
<b>Bela Bhandari</b>	Sr. Director Marketing	Fresenius Kabi USA	Greater Chicago Area
<b>Pavan Maligi</b>	Cheif Business Officer and President	Umedica laboratories pvt ltd	Mumbai
<b>Pankaj Upadhyay</b>	Executive Vice President	Akumentis Pharmaceutical Ltd	Pune
<b>Gupta Rahul Subhash</b>	Procurement Manager – R&D Delivery at Roche	Roche	Mississauga, Ontario, Canada
Biotech			
<b>Shara Batliboi</b>	Global Marketing Director	GSK	Mumbai
<b>Atul Rajan</b>	Associate Director – Program Management	IQVIA Pvt Ltd	Bangalore
<b>Savita Kapur</b>	Director- US Insights & Analytics Oncology	AstraZeneca	Washington
<b>Juili Kulkarni</b>	Group Product Manager	Abbott Healthcare Pvt Ltd	Mumbai
<b>Charlie Bhavsar</b>	Deputy General Manager	Sun pharma	Mumbai

### Admission Support

For any enquiry, please contact:

- Ms. Bindu Alex: 022-61083425
- Ms. Rachana Jadhav: 022-61083430
- Mobile: 7718839175 / 8655995200
- Website: [www.siessbs.edu.in](http://www.siessbs.edu.in)
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SIES School of Business Studies (SIES SBS)  
Sri Chandrasekarendra Saraswati Vidyapuram,  
Plot 1E, Sector V, Nerul, Navi Mumbai 400706



### Eligibility Criteria

#### PGDM Programs

Graduation (minimum three-year duration) in any discipline from a recognized university with minimum 50 percent marks.

#### PGDM Pharmaceutical & Biotechnology Management Program

Graduation (minimum three-year duration) in B.Pharm & M.Pharm, BDS, BHS, BAMS, Biochemistry, Biotechnology, MBBS, Microbiology from a recognized University with a minimum of 50 percent marks.

Students should have scores for any of the following All India Entrance Examinations:  
CAT 2025 / CMAT 2026 / MAH-CET 2026 / GMAT / XAT 2026 / MAT / ATMA (Dec 2025, Feb 2026)

#### SIES SBS Follows Holistic Selection Process

All candidates who apply to the Institute and meet the eligibility criteria will be invited for the Group Discussion and Personal Interview Process. Final Merit will be based on the overall score of Qualifying Entrance, Group Discussion and Personal Interview, Academics (10th, 12th, Graduation), and Extracurricular activities.

#### Total Fees for Two Years

- PGDM: Rs 10 lakh
- PGDM Pharmaceutical Management: Rs 9 lakh
- PGDM Biotechnology Management: Rs 9 lakh

Fees to be paid annually and are subject to annual revision.  
CHECK FOR UPDATES: [www.siessbs.edu.in](http://www.siessbs.edu.in).

PLACEMENT PACKAGES ACROSS PROGRAMS AND SPECIALIZATIONS
PGDM – Marketing
• Average CTC – 9.7 LPA
• Highest CTC – 17.5 LPA
PGDM – Finance
• Average CTC – 9.0 LPA
• Highest CTC – 17.5 LPA
PGDM – Operations
• Average CTC – 8.9 LPA
• Highest CTC – 10 LPA
PGDM – Human Resources
• Average CTC – 8.0 LPA
• Highest CTC – 10.5 LPA
PGDM – Pharma
• Average CTC – 7.8 LPA
• Highest CTC – 11 LPA
PGDM – Biotech
• Average CTC – 7.5 LPA
• Highest CTC – 9 LPA

### Life at SIES SBS

- Students Council
- Placement Committee
- Branding Committee
- Cultural Committee
- Sports Committee
- Alumni Committe
- E-Cell
- External Events Committee
- Research Committee
- Women Empowerment Committee
- CSR/ISR Committee
- Corporate Interactive Session
- Debate Society
- Finscom Society
- Marketing Community
- Music & Drama Club




SIES

School of  
Business Studies



28  
YEARS OF  
LEGACY

PGDM  
ADMISSION  
2026 -2028

Scan to visit our Website







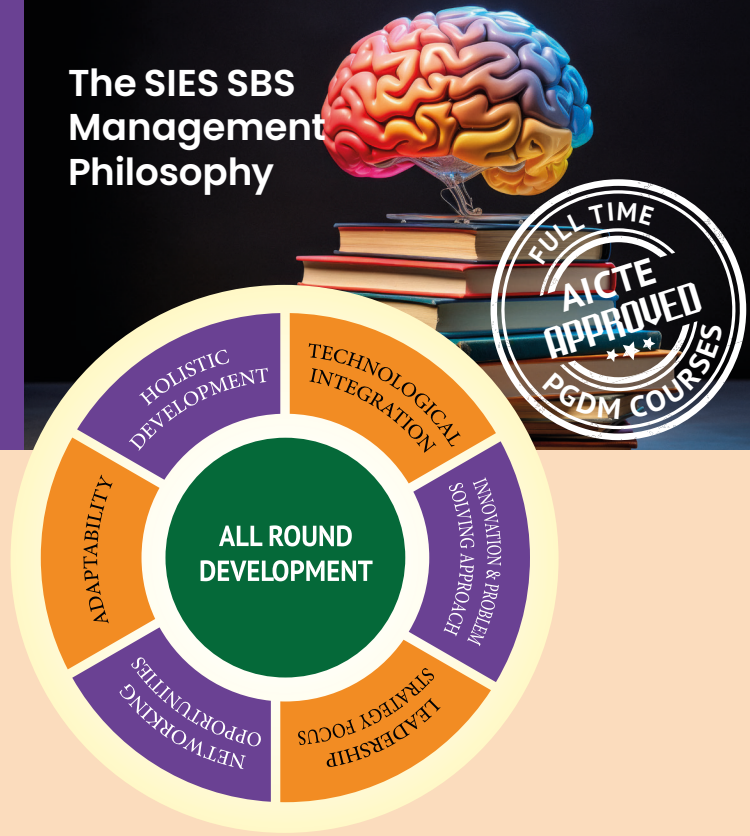
SIES SBS is part of the institutes under the 93-year-old SIES Society. The Society is one of the older societies contributing to the cause of education and runs institutions from Schools to Post Graduate and PhD. The Society has prominent colleges across Mumbai and Navi Mumbai in Arts, Commerce, Science, Engineering, Pharmacy, Environment, Packaging, and Management, among others.

SIES SBS is a PGDM institute offering Management programs such as Post Graduate Diploma in Management (PGDM), PGDM (Pharmaceutical Management), and PGDM (Biotechnology). SIES SBS was earlier a part of SIES College of Management Studies (SIESCOMS) established in 1995, and now functions as a standalone PGDM Institute approved by AICTE since 2020 and continues to be a part of the several institutes of the SIES Society.

We were the first institute in the city of Mumbai/Navi Mumbai to have received an International Accreditation from ACBSP for a period of ten years, one of the leading accreditation bodies based in the USA. The programs offered by the school have produced several industry leaders across sectors.



## The SIES SBS Management Philosophy



## TWO YEAR FULL-TIME, AICTE Approved Programs Offered

- PGDM with Specializations in Marketing, Finance, Human Resources, Operations [Total Intake: 120]

The program commenced in 1996. Over the last 28 years, the alumni from SIES have seen as leaders and entrepreneurs across business sectors, both in India and globally.

- PGDM Pharmaceutical Management with Specialization in Marketing and Operations [Total Intake: 60]

The program was started in 1997. SIES pioneered the Pharma Management program in India, and over the last 27 years, it is proud to have several alumni who are leaders and experts in the Pharma Industry.

- PGDM Biotechnology with Specialization in Marketing and Operations [Total Intake: 30]

The program was started in 2006. Over the last 18 years, the program has produced several experts for the pharmaceutical sector and provided fulfilling career paths in management for Biotechnology and Life Science graduates.

## How SIES SBS makes this happen for the students

### Industry Readiness

- Corporate Interaction Series
- Industrial Visits
- Live Field Projects
- Harvard Business Publishing Cases are part of classroom teaching
- Contemporary Courses from Harvard
- Management Mentor Program
- Summer Internship
- Capstone Project with Industry
- Interaction with the large number of alumni placed in the industry to mentor and train students to become industry ready
- SAMANVAYA -Industry-Academia live project initiative for Pharma and Biotech management program students
- SAMYOGA- Industry-Academia live projects for PGDM program students

### Skill and Technology Enhancement

- Hands-on training
- Data Analytics and Visualization tools like Power BI, Tableau, Advanced Excel
- Financial acumen: Simulation tools to use and understand stock trading and financial concepts
- Digital Literacy: Basics of AI, Blockchain, IoT in Business
- Digital Marketing tools: SEO, Google Analytics, CRM Platforms, Content building and Branding
- Leadership and Managerial Skills: Through Outbound Experiential Learning, Real-time Immersion program with an NGO
- Entrepreneurship Skills – Ideathon and Start-up Programs on campus, Engagement, and growing opportunities for start-ups with the SIES Incubator (supported by IIMA Ventures)
- Certification from NISM and E-learning programs to enhance the knowledge in Finance domain

### Global Exposure and India Knowledge

- Global Immersion Program
- International Research Conferences
- International Faculty Sessions
- Exposure to Indian Knowledge Systems
- Session on the various aspects of Indian Culture, Heritage, and Business

### Holistic Development

- Personality Development and Image Building courses
- Mentor Mentee Program with a Milestone path designed for every individual student
- PRISM Brain mapping – neuroscience instrument for Self-development, EQ & Mental Toughness with guidance for all students
- Health & Wellness workshops
- Emotional Wellness Coach facility – 24x7
- Leadership and Team Skills through various Committees and Clubs on the campus

### ACCOLADES & RANKINGS

**TOI** SIESBS Ranked 21<sup>st</sup> All India, Feb 2025

**TOI** SIESBS Ranked 2<sup>nd</sup> MUMBAI, Mar 2025

**Outlook** SIESBS, Nov 2025  
Ranked 3<sup>rd</sup> All Private B-School, MUMBAI  
Ranked 26<sup>th</sup> All Private B-School, INDIA  
Ranked 1<sup>st</sup> Prominent Pharma Mgmt. B-School, INDIA  
Ranked among top 20 Gold Standard institutions, catering to Pharma Industry in INDIA

**mid-day** SIESBS, June 2024 Excellence in Management Education

**HIGHER EDUCATION** SIESBS, Oct 2024 PGDM College of the Year

SIESBS Won the prestigious Dandekar Trophy for Accuthon 2024 -competition organised by BMA

SIESBS Won the Best Student of the Year Award 2024 - by BMA

### Outcome – Industry Acceptance

Roles that SIES SBS Students are offered on completion of the Program

#### PGDM

- Business Analyst
- Sales Management
- Customer Relationship Management
- Product Management
- Supply Chain & Logistics Management
- Learning & Development Manager
- Talent Acquisition
- HR Generalist
- Financial Analyst
- Corporate Finance
- Risk Analyst
- Account Management

#### PGDM Pharmaceutical & Biotechnology Management

- Product Management
- Business Development Management
- Sales & Marketing Management
- Market Research Analyst
- Healthcare Consultant
- Biotech Data Analyst
- Brand Manager
- International Marketing Management